

BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)
CHILDREN'S DENTAL SURGERY CENTER (CDSC)
Advisory Committee Meeting
Executive Conference Room
Tuesday, November 29, 2016
11:00 am

AGENDA FOR PUBLIC SESSION

I. PUBLIC COMMENTS

“Comments can be made concerning any matter within the Partnership’s jurisdiction; but if the matter is not on the agenda, there will be no discussion of the issue. A person addressing the Partnership will be limited to 5 minutes.”

| | <u>ACTION</u> | <u>EXHIBIT</u> |
|--|----------------------|-----------------------|
| II. CALL TO ORDER | | |
| III. ROLL CALL | | |
| IV. APPROVAL OF AGENDA | * | |
| V. APPROVAL OF MINUTES | | |
| A. October 25, 2016 Meeting Minutes | * | 1 |
| VI. FINANCIAL REPORT | | |
| A. October 2016 Financials | * | 2 |
| VII. ADMINISTRATOR REPORT | | |
| VIII. OLD BUSINESS | | |
| IX. NEW BUSINESS | | |
| A. Policies & Procedures Recommendation | * | |
| B. Credentialing / Privileging Recommendation | * | |
| X. AGENDA FOR CLOSED SESSION | | |
| Closed Session Items Pursuant the Brown Act will be: | | |
| 1. Section 54954.5(h) Report Involving Trade Secrets – Regarding New Services. | | |
| Estimated date of public disclosure will be in 2016 | | |
| 2. Section 54954.5 (c); 54956.9 Conference with Legal Counsel for Initiation of | | |
| Litigation. | | |
| 3. Section 1461 of the Health and Safety Code – Quality Management. | | |
| 4. Section 54957 Personnel Actions. | | |
| XI. NEXT MEETING DATE | | |
| XII. ADJOURNMENT | | |

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)
U.S. DENTAL SURGERY
d/b/a CHILDREN'S DENTAL SURGERY CENTER (CDSC)
Advisory Committee Meeting
Executive Conference Room
Tuesday, October 25, 2016
11:00 a.m.**

PUBLIC COMMENTS

None.

CALL TO ORDER

Edward Lujano, Bloss CEO, called the meeting to order at 11:00 am.

ROLL CALL

Present: Edward Lujano, Bloss CEO; Rosalie Heppner, Committee Member; Alfonse Peterson, Committee Member

Others Present: David Thompson, CDSC Administrator

Absent: Bill Able, CFO and Dawnita Castle, Senior Accountant

APPROVAL OF AGENDA

A motion was made / seconded, (Rosalie Heppner / Alfonse Peterson) to approve the October 25, 2016 agenda as presented. Motion carried.

APPROVAL OF MINUTES

A. September 27, 2016 Meeting Minutes, Exhibit 1

A motion was made / seconded, (Alfonse Peterson / Rosalie Heppner) to approve and accept the September 27, 2016 Meeting minutes, Exhibit 1. Motion carried.

FINANCIAL REPORT

A. September 2016 Financials, Exhibit 2

Edward Lujano reported that for September 2016, CDSC had 209 cases, which resulted in a loss for the month in the amount of \$36,033. Calendar YTD, CDSC is at a loss of \$41,118. CDSC had 128 cancellations and 46% of these were provider cancellations. New measures have been put in place to monitor provider cancellations.

David Thompson stated that they will be adding Fridays to the schedule for a total of five days per week. This will also spread the provider mix even greater until another provider is hired. Edward Lujano stated that CDSC has the patient volume.

A motion was made / seconded, (Rosalie Heppner / Alfonse Peterson) to approve and accept the September 2016 Financial Report, Exhibit 2. Motion carried.

ADMINISTRATOR REPORT, EXHIBIT 3

David Thompson reported that CDSC is considering adding facility level equipment of video laryngoscope, which would allow viewing of the airway. It is not currently part of our equipment mix that we provide, but many of the anesthesia providers have their own, which they do carry.

We would put it on the crash cart, train the providers and make it available should we ever need it.

The Affordable Care Act mandates that a Civil Rights Coordinator be appointed for the facility and if you have greater than fifty employees and you are participating in the Medi-Cal we have to have a Civil Rights Coordinator. David Thompson, CDSC Administrator, is recommending that the Director of Nursing be appointed as the Civil Rights Coordinator. The main responsibility is to establish and maintain a grievance process for patients that feel they are being discriminated against. We already have a separate grievance process in the policy and procedure manual.

We are also required to post tag lines in 15 different languages on our website, which we have. The top 15 languages spoken in your state have to be listed with a phone number to call to get translation services.

A motion was made /second, (Alfonse Peterson / Rosalie Heppner) to accept the recommendation of the Administrator to appoint the Civil Rights Coordinator position under the Director of Nursing. Motion carried.

We are waiting on quotes to install a gate to put in the alleyway behind the facility. There is an ongoing problem in the alley with the homeless. Our sign, front door and light post has been tagged and a homeless individual was observed watching our staff in their break room. Police have been notified. We would like to add outdoor security and security cameras. In the meantime we will hire someone to escort staff for a couple of hours at the end of the day between 4pm and 5pm.

Rosalie Heppner asked how the incentive program is going. David Thompson stated that approximately half of the incentives were met last month. Some of the incentives are impossible to meet if the provider is cancelling patients. He will modify the incentive at CDSC as it is unfair to the staff, they are doing a lot of hard work to get the patients in.

REPORTS

This item will be removed from the agenda.

OLD BUSINESS

None.

NEW BUSINESS

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing / Privileging Recommendation

None.

AGENDA FOR CLOSED SESSION

Edward Lujano stated that there will be discussion under Section 1461 Quality Management.

NEXT MEETING DATE

The next Governance Meeting will be held Tuesday, November 29, 2016 at 11:00 a.m.

ADJOURNMENT

As there was no further business, the meeting adjourned into closed session at 11:25 am.

The meeting reconvened into public session at 11:25 am and adjourned. No action taken.

Respectfully Submitted,

Alfonse Peterson
Committee Member

Edward Lujano
Chief Executive Officer

**CHILDREN'S DENTAL SURGERY CENTER (CDSC)
Period Ended October 2016**

October Financial Statements:

Balance Sheet (**yellow**)

Detail Income Statement Prior Month Comparison (**blue**)

Profit & Loss YTD Income Statement (**lilac**)

Income Statement per Case Analyses (**white**)

April Check Detail (**goldenrod**)

A/R Aging (**white**)

A/R Activity Summary (**pink**)

Monthly Billing by Insurance (**green**)

RUN DATE: 11/18/16
 RUN TIME: 0857
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

PAGE 1
 RUN: CDSC REPORTS RPT: SCBSDTL1 FMT: BSPRIMO1

CHILDRENS DENTAL SURGERY CENTER
 DETAIL BALANCE SHEET
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 | SEP 2016 | \$ CHANGE | % CHANGE |
|--|------------------|------------------|-----------------|----------------|
| ASSETS | | | | |
| CURRENT ASSETS | | | | |
| CASH AND EQUIVALENTS | | | | |
| CDSC CASH - NEW GENERAL CHK | 158,698 | 44,022 | 114,676 | 260.50% |
| CDSC CASH - GENERAL CHECKING | 1,297 | 60,280 | (58,984) | (97.85)% |
| CDSC CASH - PETTY | 300 | 300 | 0 | 0.00% |
| CDSC CASH - CHANGE FUNDS | 100 | 100 | 0 | 0.00% |
| TOTAL CASH AND EQUIVALENTS | 160,395 | 104,702 | 55,693 | 53.19% |
| PATIENT ACCOUNTS RECEIVABLE | | | | |
| CDSC A/R OPENDENT | 1,192,054 | 1,218,207 | (26,153) | (2.15)% |
| CDSC CASH CLEARING OPENDENT | 0 | 398 | (398) | (100.00)% |
| TOTAL PATIENT ACCOUNTS RECEIVABLE | 1,192,054 | 1,218,605 | (26,551) | (2.18)% |
| ALLOWANCES | | | | |
| CDSC ALLOWANCE - OPENDENT | (817,806) | (821,078) | 3,273 | (0.40)% |
| NET PATIENT ACCOUNTS RECEIVABLE | 374,249 | 397,526 | (23,278) | (5.86)% |
| OTHER RECEIVABLES | | | | |
| ALLOWANCES FOR OTHER RECEIVABLES | | | | |
| INVENTORY | | | | |
| CDSC INVENTORY | 54,245 | 47,998 | 6,246 | 13.01% |
| CDSC TAX ON INVENTORY ITMES | (3,705) | (3,596) | (109) | 3.03% |
| TOTAL INVENTORY | 50,540 | 44,403 | 6,137 | 13.82% |
| PREPAID EXPENSES AND DEPOSITS | | | | |
| CDSC PREAPIED INS | 3,000 | 3,000 | 0 | 0.00% |
| CDSC PREPAID RENT | 60,457 | 60,457 | 0 | 0.00% |
| CDSC PREPAID EXPENSE - MANUAL | 7,993 | 8,928 | (935) | (10.47)% |
| CDSC PREPAID EXPENSE-SYSTEM | 58 | 58 | 0 | 0.00% |
| TOTAL PREPAID EXPENSES AND DEPOSITS | 71,507 | 72,442 | (935) | (1.29)% |
| TOTAL CURRENT ASSETS | 656,690 | 619,073 | 37,617 | 6.08% |

RUN DATE: 11/18/16
 RUN TIME: 0857
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

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CHILDRENS DENTAL SURGERY CENTER
 DETAIL BALANCE SHEET
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 | SEP 2016 | \$ CHANGE | % CHANGE |
|---|------------------|------------------|----------------|----------------|
| NON-CURRENT ASSETS | | | | |
| PROPERTY, PLANT, AND EQUIPMENT | | | | |
| CDSC EQUIPMENT - FIXED | 88,850 | 88,850 | 0 | 0.00% |
| CDSC LEASEHOLD IMPROVEMENTS | 94,666 | 94,666 | 0 | 0.00% |
| CDSC EQUIPMENT - MAJOR MOVABLE | 327,951 | 327,951 | 0 | 0.00% |
| CDSC EQUIPMENT - MINOR | 78,629 | 78,629 | 0 | 0.00% |
| TOTAL PROPERTY PLANT AND EQUIPMENT | 590,096 | 590,096 | 0 | 0.00% |
| ACCUMULATED DEPRECIATION | | | | |
| CDSC ACCUM DEPREC BLDG IMPROV | (35,800) | (35,221) | (579) | 1.64% |
| CDSC ACCUM DEPREC - FIXED EQUI | (59,671) | (59,333) | (338) | 0.57% |
| CDSC ACCUM DEPEREC - MINOR | (56,631) | (55,897) | (734) | 1.31% |
| CDSC ACCUM DEPREC MAJOR EQP | (275,989) | (273,975) | (2,015) | 0.74% |
| TOTAL ACCUMULATED DEPRECIATION | (428,091) | (424,425) | (3,666) | 0.86% |
| NET PROPERTY, PLANT, AND EQUIPMENT | 162,006 | 165,671 | (3,666) | (2.21)% |
| ASSETS LIMITED AS TO USE | | | | |
| OTHER ASSETS | | | | |
| TOTAL ASSETS LIMITED AS TO USE | 162,006 | 165,671 | (3,666) | (2.21)% |
| TOTAL ASSETS | 818,696 | 784,744 | 33,952 | 4.33% |
| LIABILITIES AND FUND BALANCES | | | | |
| CURRENT LIABILITIES | | | | |
| ACCOUNTS PAYABLE | | | | |
| CDSC ACCOUNTS PAYABLE VENDORS | 35,816 | 23,513 | (12,303) | 52.32% |
| CDSC AP ACCRUALS | 18,708 | 16,640 | (2,068) | 12.43% |
| CDSC OTHER ACCOUNTS PAYABLE | 32,658 | 30,221 | (2,437) | 8.06% |
| CDSC BLOSS PAYABLE | 2,934,858 | 2,925,414 | (9,444) | 0.32% |
| CONTINGENCY ACCRUAL | 4,000 | 4,000 | 0 | 0.00% |

RUN DATE: 11/18/16
 RUN TIME: 0857
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

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 RUN: CDSC REPORTS RPT: SCBSDL1 FMT: BSRIM01

CHILDRENS DENTAL SURGERY CENTER
 DETAIL BALANCE SHEET
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 | SEP 2016 | \$ CHANGE | % CHANGE |
|-------------------------------|-------------|-------------|-----------|----------|
| TOTAL ACCOUNTS PAYABLE | 3,026,040 | 2,999,788 | (26,251) | 0.88% |
| ACCRUED PAYROLL | | | | |
| CDSC ACCRUED SALARY AND WAGES | 37,445 | 32,666 | (4,780) | 14.63% |
| CDSC ACCURED VACATION | 20,518 | 18,950 | (1,567) | 8.27% |
| TOTAL ACCRUED PAYROLL | 57,963 | 51,616 | (6,347) | 12.30% |
| OTHER CURRENT LIABILITIES | | | | |
| INTERCORPORATE TRANSFERS | | | | |
| TOTAL CURRENT LIABILITIES | 3,084,002 | 3,051,404 | (32,598) | 1.07% |
| LONG TERM LIABILITIES | | | | |
| TOTAL LIABILITIES | 3,084,002 | 3,051,404 | (32,598) | 1.07% |
| EQUITY | | | | |
| CAPITAL - CDSC BLOSS | (1,446,557) | (1,446,557) | 0 | 0.00% |
| CAPTIAL - CDSC US DENTAL | (778,916) | (778,916) | 0 | 0.00% |
| CURRENT YR NET INCOME (LOSS) | (39,834) | (41,187) | (1,353) | (3.29)% |
| TOTAL EQUITY | (2,265,307) | (2,266,660) | (1,353) | (0.06)% |
| TOTAL LIABILITIES AND EQUITY | 818,696 | 784,744 | (33,952) | 4.33% |

RUN DATE: 11/17/16
 RUN TIME: 1417
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

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CHILDRENS DENTAL SURGERY CENTER
 DETAIL INCOME STATEMENT
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 ACTUAL | SEP 2016 ACTUAL | \$ VARIANCE | % VARIANCE |
|-------------------------------|--------------------|--------------------|-------------|------------|
| REVENUES | | | | |
| OTHER / OP | 334,488 | 309,618 | 24,870 | 8.03% |
| TOTAL PATIENT REVENUE | 334,488 | 309,618 | 24,870 | 8.03% |
| DEDUCTIONS FROM REVENUES | | | | |
| DENTAL SURGERY REV DED | 9,749 | 25,606 | 15,857 | 61.93% |
| TOTAL DEDUCTIONS FROM REVENUE | 9,749 | 25,606 | 15,857 | 61.93% |
| NET PATIENT REVENUE | 324,739 | 284,012 | 40,727 | 14.34% |
| OTHER OPERATING REVENUE | | | | |
| CDSC A/P DISCOUNTS TAKEN | 47 | 6 | 41 | 703.92% |
| TOTAL OTHER OPERATING REVENUE | 47 | 6 | 41 | 703.92% |
| TOTAL NET OPERATING REVENUE | 324,786 | 284,018 | 40,768 | 14.35% |
| EXPENSES | | | | |
| SALARIES | | | | |
| MANAGEMENT AND SUPERVISION | 5,720 | 3,979 | (1,741) | (43.76)% |
| TECHNICAL AND SPECIALIST | 4,108 | 4,162 | 54 | 1.30% |
| REGISTERED NURSE | 25,477 | 21,232 | (4,245) | (19.99)% |
| LISCENSED VOCATIONAL NURSE | 5,527 | 5,045 | (482) | (9.55)% |
| MEDICAL ASSISTANTS | 11,300 | 12,717 | 1,417 | 11.14% |
| CLERICAL | 13,199 | 13,528 | 329 | 2.43% |
| TOTAL SALARIES | 65,331 | 60,664 | (4,667) | (7.69)% |
| BENEFITS | | | | |
| FICA | 4,831 | 4,591 | (240) | (5.23)% |
| HEALTH INSURANCE | 2,962 | 3,117 | 155 | 4.97% |
| WORKERS COMPENSATION | 1,825 | 0 | (1,825) | |
| TOTAL BENEFITS | 9,619 | 7,708 | (1,910) | (24.78)% |
| TOTAL SALARIES AND BENEFITS | 74,950 | 68,372 | (6,578) | (9.62)% |
| PROFESSIONAL FEES | | | | |

RUN DATE: 11/17/16
 RUN TIME: 1417
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

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CHILDRENS DENTAL SURGERY CENTER
 DETAIL INCOME STATEMENT
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 ACTUAL | SEP 2016 ACTUAL | \$ VARIANCE | % VARIANCE |
|---------------------------------|--------------------|--------------------|----------------|----------------|
| CONSULTING & MANAGEMENT | 13,245 | 13,245 | 0 | 0.00% |
| LEGAL | 1,128 | 1,447 | 319 | 22.03% |
| ACCOUNTING / AUDIT | 850 | 850 | 0 | 0.00% |
| OTHER CONTRACTED SERVICE | 6,526 | 9,069 | 2,543 | 28.04% |
| ANESTHESIOLOGIST | 51,105 | 51,160 | 55 | 0.11% |
| DENTIST | 57,651 | 52,817 | (4,835) | (9.15)% |
| TOTAL PROFESSIONAL FEES | 130,506 | 128,588 | (1,918) | (1.49)% |
| SUPPLIES | | | | |
| DENTAL SUPPLIES | 15,895 | 21,189 | 5,294 | 24.98% |
| IV SOLUTIONS | 0 | 295 | 295 | 100.00% |
| PHARMACEUTICALS | 2,705 | 6,040 | 3,335 | 55.22% |
| OTHER MEDICAL SUPPLIES | 12,678 | 12,388 | (290) | (2.34)% |
| FOOD | 114 | 60 | (54) | (90.87)% |
| LINEN | 2,231 | 2,985 | 754 | 25.26% |
| OFFICE SUPPLIES | 955 | 1,171 | 216 | 18.44% |
| INSTRUMENTS & MINOR EQUIPMENT | 64 | 596 | 532 | 89.21% |
| OTHER MINOR EQUIPMENT | 2,367 | 60 | (2,307) | (3,845.73)% |
| OTHER NON-MEDICAL SUPPLIES | 502 | 1,112 | 610 | 54.82% |
| INVENTORY ADJUSTMENTS | (1,195) | (3,262) | (2,067) | 63.37% |
| FREIGHT ON PURCHASES | 164 | 321 | 157 | 49.02% |
| GROSS VARIANCE | 0 | 0 | 0 | 100.00% |
| SALES TAX AND VARIANCE | 879 | 510 | (369) | (72.38)% |
| TOTAL SUPPLIES | 37,358 | 43,463 | 6,105 | 14.05% |
| PURCHASED SERVICES | | | | |
| REPAIRS AND MAINTENANCE | 5,656 | 2,185 | (3,471) | (158.90)% |
| MANAGEMENT SERVICES | 100 | 200 | 100 | 50.00% |
| OTHER PURCHASED SERVICES | 24,650 | 25,339 | 690 | 2.72% |
| TOTAL PURCHASED SERVICES | 30,406 | 27,724 | (2,682) | (9.67)% |
| DEPRECIATION | | | | |
| DEPREC-LEASEHOLD IMPROVEMENTS | 579 | 579 | 0 | 0.00% |
| DEPREC-EQUIPMENT | 3,087 | 3,087 | 0 | 0.00% |
| TOTAL DEPRECIATION | 3,666 | 3,666 | 0 | 0.00% |
| RENTS AND LEASES | | | | |
| RENTAL - BUILDING | 31,064 | 31,064 | 0 | 0.00% |
| RENTAL - EQUIPMENT | 254 | 254 | 0 | (0.14)% |
| TOTAL RENTS AND LEASES | 31,318 | 31,318 | 0 | 0.00% |

RUN DATE: 11/17/16
 RUN TIME: 1417
 RUN USER: DAMEDA

Castle Family Health Centers GL **LIVE**

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 RUN: CDSC REPORTS RPT: SCINCDT1 FMT: INC MO 1

CHILDRENS DENTAL SURGERY CENTER
 DETAIL INCOME STATEMENT
 PRIOR MONTH COMPARISON
 OCT 2016

| | OCT 2016 ACTUAL | SEP 2016 ACTUAL | \$ VARIANCE | % VARIANCE |
|-------------------------------|--------------------|--------------------|----------------|----------------|
| UTILITIES | | | | |
| ELECTRICITY | 4,752 | 5,071 | 320 | 6.30% |
| NATURAL GAS | 565 | 529 | (36) | (6.84)% |
| UTILITIES - OTHER | 455 | 455 | 0 | 0.00% |
| TOTAL UTILITIES | <u>5,772</u> | <u>6,055</u> | <u>284</u> | <u>4.68%</u> |
| OTHER OPERATING EXPENSES | | | | |
| MALPRACTICE INSURANCE | 1,402 | 1,500 | 98 | 6.52% |
| INSURANCE | 304 | 304 | 0 | 0.00% |
| TAX AND LICENSE | 3,226 | 2,854 | (372) | (13.03)% |
| OTHER UNASSIGEND COSTS | 416 | 657 | 241 | 36.72% |
| TELEPHONE | 969 | (44) | (1,013) | 2,324.49% |
| SUBSCRIPTIONS & DUES | 1,003 | 160 | (843) | (526.88)% |
| TRAVEL | 1,204 | 2,391 | 1,187 | 49.63% |
| ADVERTISING | 459 | 618 | 159 | 25.67% |
| OTHER EXPENSES | 476 | 2,426 | 1,950 | 80.38% |
| TOTAL OTHER OPERATING EXPENSE | <u>9,459</u> | <u>10,866</u> | <u>1,407</u> | <u>12.95%</u> |
| TOTAL OPERATING EXPENSE | <u>323,433</u> | <u>320,051</u> | <u>(3,382)</u> | <u>(1.06)%</u> |
| NET INCOME FROM OPERATIONS | 1,353 | (36,033) | 37,386 | (103.76)% |
| NET INCOME | 1,353 | (36,033) | 37,386 | (103.76)% |
| ** STATISTICS ** | | | | |
| VISITS | 235 | 209 | (26) | (12.44)% |

| CDSC PRIOR YEAR COMPARISON | CAL YTD Oct-15 | CAL YTD Oct-16 | FAV(UNFAV) \$ VARIANCE | % VAR |
|-------------------------------|-------------------|-------------------|---------------------------|----------|
| NUMBER OF CASES | 2,528 | 2,446 | (82) | -3.24% |
| NET PATIENT REVENUE | 3,248,128 | 3,173,653 | (74,475) | -2.29% |
| OTHER REVENUE | 9 | 713 | 704 | N/A |
| TOTAL NET OPERATING REVENUE | 3,248,136 | 3,174,366 | (73,770) | -2.27% |
| OPERATING EXPENSES | | | | |
| SALARIES AND WAGES | 523,768 | 593,470 | (69,702) | -13.31% |
| EMPLOYEE BENEFITS | 86,112 | 89,519 | (3,407) | -3.96% |
| PROFESSIONAL FEES | 1,303,112 | 1,346,945 | (43,833) | -3.36% |
| SUPPLIES | 400,929 | 399,082 | 1,848 | 0.46% |
| PURCHASED SERVICES | 229,057 | 288,425 | (59,369) | -25.92% |
| DEPRECIATION | 36,110 | 38,172 | (2,062) | -5.71% |
| RENT | 298,195 | 306,740 | (8,545) | -2.87% |
| UTILITIES | 48,459 | 52,940 | (4,481) | -9.25% |
| INSURANCE | 16,686 | 16,963 | (277) | -1.66% |
| OTHER EXPENSES | 105,471 | 81,944 | 23,527 | 22.31% |
| TOTAL OPERATING EXPENSE | 3,047,900 | 3,214,200 | (166,301) | -5.46% |
| NET INCOME FROM OPERATIONS | 200,237 | (39,834) | (240,071) | -119.89% |
| NON-OPERATING REVENUE | 0 | 0 | 0 | 0.00% |
| NET PROFIT (LOSS) | 200,237 | (39,834) | (240,071) | -119.89% |
| NET PT REV/CASE | 1,285 | 1,297 | 13 | 0.98% |
| EXP/CASE | 1,206 | 1,314 | (108) | -8.99% |

BLOSS MEMORIAL HEALTHCARE DISTRICT

INCOME STATEMENT

\$ PER CASE

Month of October 2016

| | <u>CDSC</u> | <u>CDSC</u> |
|-----------------------------|----------------|--------------|
| NUMBER OF CASES | <u>235</u> | <u>235</u> |
| NET PATIENT REVENUE | 324,739 | 1,382 |
| OTHER REVENUE | <u>47</u> | <u>0</u> |
| TOTAL NET OPERATING REVENUE | <u>324,786</u> | <u>1,382</u> |
| OPERATING EXPENSES | | |
| SALARIES AND WAGES | 65,331 | 278 |
| EMPLOYEE BENEFITS | 9,619 | 41 |
| PROFESSIONAL FEES | 130,505 | 555 |
| SUPPLIES | 37,358 | 159 |
| PURCHASED SERVICES | 30,405 | 129 |
| DEPRECIATION | 3,666 | 16 |
| RENT | 31,318 | 133 |
| UTILITIES | 5,772 | 25 |
| INSURANCE | 1,706 | 7 |
| OTHER EXPENSES | <u>7,753</u> | <u>33</u> |
| TOTAL OPERATING EXPENSE | <u>323,433</u> | <u>1,376</u> |
| NET INCOME FROM OPERATIONS | 1,353 | 6 |
| NON-OPERATING REVENUE | <u>0</u> | <u>0</u> |
| NET INCOME | <u>1,353</u> | <u>6</u> |

**Children's Dental Surgery Center
Auto Debits - Old Account**

| | |
|--------------------|--------|
| Bank Fees | 346.60 |
| Returned NSF Check | 0.00 |

| | |
|--------------------|----------------------|
| Grand Total | <u>346.60</u> |
|--------------------|----------------------|

**Children's Dental Surgery Center
Auto Debits - New Account**

| | |
|----------------------------------|----------|
| Bank Fees | 69.03 |
| The Hartford - Automatic Payment | 176.00 |
| Midwest Insurance | 1,825.00 |

| | |
|--------------------|------------------------|
| Grand Total | <u>2,070.03</u> |
|--------------------|------------------------|

RUN DATE: 11/01/16
 RUN TIME: 1157
 RUN USER: COOKS

Castle Family Health Centers AP **LIVE**
 CHECK REGISTER BY DATE

CDSC
 FROM 10/01/16 TO 10/31/16

| DATE | CHECK NUM | VENDOR NUM | VENDOR NAME | STATUS | STATUS DATE | AMOUNT | |
|----------|-----------|------------|--|--------|-------------|--------------------|----------------------|
| | | | | | | ISSUED/ CLEARED | VOIDED/ UNCLAIMED |
| 10/06/16 | 005061 | C0029 | A SIMPLE SOLUTION INC. | ISSUED | 10/06/16 | 462.00 | |
| 10/06/16 | 005062 | C0016 | AIRGAS USA, LLC | ISSUED | 10/06/16 | 568.84 | |
| 10/06/16 | 005063 | C0020 | ALSCO | ISSUED | 10/06/16 | 1487.28 | |
| 10/06/16 | 005064 | C0040 | DENOVO | ISSUED | 10/06/16 | 201.34 | |
| 10/06/16 | 005065 | C0005 | HENRY SCHEIN DENTAL (1542017) | ISSUED | 10/06/16 | 13754.36 | |
| 10/06/16 | 005066 | C0059 | HENRY SCHEIN MEDICAL (02696956) | ISSUED | 10/06/16 | 817.62 | |
| 10/06/16 | 005067 | C0049 | OVERNIGHT HANDPIECE REPAIR | ISSUED | 10/06/16 | 658.50 | |
| 10/06/16 | 005068 | C0003 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 10/06/16 | 715.42 | |
| 10/06/16 | 005069 | C0013 | OFFICE DEPOT | ISSUED | 10/06/16 | 525.91 | |
| 10/06/16 | 005070 | C0025 | OPEN DENTAL SOFTWARE | ISSUED | 10/06/16 | 99.00 | |
| 10/06/16 | 005071 | C0017 | SOMTHIN' FISHY | ISSUED | 10/06/16 | 90.00 | |
| 10/06/16 | 005072 | C0027 | UNIVERSAL DATA (CDSC) | ISSUED | 10/06/16 | 867.01 | |
| 10/12/16 | 005073 | C0016 | AIRGAS USA, LLC | ISSUED | 10/12/16 | 421.03 | |
| 10/12/16 | 005074 | C0055 | ISING'S CULLIGAN/SAN JOAQUIN | ISSUED | 10/12/16 | 36.00 | |
| 10/12/16 | 005075 | C0040 | DENOVO | ISSUED | 10/12/16 | 592.75 | |
| 10/12/16 | 005076 | C0005 | HENRY SCHEIN DENTAL (1542017) | ISSUED | 10/12/16 | 104.31 | |
| 10/12/16 | 005077 | C0059 | HENRY SCHEIN MEDICAL (02696956) | ISSUED | 10/12/16 | 455.02 | |
| 10/12/16 | 005078 | C0003 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 10/12/16 | 4202.13 | |
| 10/12/16 | 005079 | C0037 | NU SMILE PEDIATRIC CROWNS (CDSC) | ISSUED | 10/12/16 | 303.20 | |
| 10/12/16 | 005080 | C0071 | OFFICETEAM | ISSUED | 10/12/16 | 446.03 | |
| 10/12/16 | 005081 | C0032 | PURCHASE POWER | ISSUED | 10/12/16 | 259.69 | |
| 10/12/16 | 005082 | C0011 | SHRED-IT USA LLC; | ISSUED | 10/12/16 | 20.00 | |
| 10/21/16 | 005083 | C0030 | BLOSS MEMORIAL HEALTHCARE DISTRICT | ISSUED | 10/21/16 | 53411.61 | |
| 10/21/16 | 005084 | C0002 | ADVANCED SECURITY TECHNOLOGIES | ISSUED | 10/21/16 | 105.06 | |
| 10/21/16 | 005085 | C0016 | AIRGAS USA, LLC | ISSUED | 10/21/16 | 1202.00 | |
| 10/21/16 | 005086 | C0020 | ALSCO | ISSUED | 10/21/16 | 755.84 | |
| 10/21/16 | 005087 | C0047 | CERTIFIED MEDICAL TESTING | ISSUED | 10/21/16 | 1380.00 | |
| 10/21/16 | 005088 | C0034 | DENNEHY DENTAL SUPPLY | ISSUED | 10/21/16 | 256.82 | |
| 10/21/16 | 005089 | C0040 | DENOVO | ISSUED | 10/21/16 | 880.85 | |
| 10/21/16 | 005090 | C0005 | HENRY SCHEIN DENTAL (1542017) | ISSUED | 10/21/16 | 3534.48 | |
| 10/21/16 | 005091 | C0059 | HENRY SCHEIN MEDICAL (02696956) | VOIDED | 10/26/16 | | 2380.15 |
| | | | COMMENT: INCORRECT ACCOUNT NUMBER. MC. | | | | |
| 10/21/16 | 005092 | C0039 | HcIntel | ISSUED | 10/21/16 | 16640.36 | |
| 10/21/16 | 005093 | C0044 | JIVE COMMUNICATIONS INC | ISSUED | 10/21/16 | 464.71 | |
| 10/21/16 | 005094 | C0049 | OVERNIGHT HANDPIECE REPAIR | ISSUED | 10/21/16 | 278.00 | |
| 10/21/16 | 005095 | C0024 | McCORMICK, BARSTOW LLP | ISSUED | 10/21/16 | 318.25 | |
| 10/21/16 | 005096 | C0003 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 10/21/16 | 2448.85 | |
| 10/21/16 | 005097 | C0013 | OFFICE DEPOT | ISSUED | 10/21/16 | 120.35 | |
| 10/21/16 | 005098 | C0071 | OFFICETEAM | ISSUED | 10/21/16 | 1232.17 | |
| 10/21/16 | 005099 | C0022 | PGE (1178141465-8) | ISSUED | 10/21/16 | 5316.68 | |
| 10/21/16 | 005100 | C0042 | PITNEY BOWES INC | ISSUED | 10/21/16 | 240.77 | |
| 10/21/16 | 005101 | C0021 | VALLEY BUSINESS CENTER | ISSUED | 10/21/16 | 219.78 | |
| 10/21/16 | 005102 | C0012 | VALLEY YELLOW PAGES | ISSUED | 10/21/16 | 290.11 | |
| 10/25/16 | 005103 | C0020 | ALSCO | ISSUED | 10/25/16 | 743.64 | |
| 10/25/16 | 005104 | C0015 | COMCAST (8155 60 067 0975070) | ISSUED | 10/25/16 | 136.56 | |
| 10/25/16 | 005105 | C0003 | MCKESSON MEDICAL SURGICAL(54363856) | ISSUED | 10/25/16 | 1639.59 | |
| 10/25/16 | 005106 | C0037 | NU SMILE PEDIATRIC CROWNS (CDSC) | ISSUED | 10/25/16 | 788.60 | |

RUN DATE: 11/01/16
RUN TIME: 1157
RUN USER: COOKS

Castle Family Health Centers AP **LIVE**
CHECK REGISTER BY DATE

PAGE 2

CDCS
FROM 10/01/16 TO 10/31/16

| DATE | CHECK NUM | VENDOR NUM | VENDOR NAME | STATUS | STATUS DATE | AMOUNT | |
|----------|-----------|------------|---|--------|-------------|--------------------|----------------------|
| | | | | | | ISSUED/ CLEARED | VOIDED/ UNCLAIMED |
| 10/25/16 | 005107 | C0017 | SOMTHIN' FISHY COMMENT: INCORRECT VENDOR | VOIDED | 10/26/16 | | 100.00 |
| 10/25/16 | 005108 | C0014 | VANGUARD CLEANING SYSTEMS | ISSUED | 10/25/16 | 1095.00 | |
| 10/28/16 | 005109 | C0030 | BLOSS MEMORIAL HEALTHCARE DISTRICT | ISSUED | 10/28/16 | 169319.96 | |
| TOTAL \$ | | | | | | 289907.48 | 2480.15 |

RUN DATE: 11/01/16
RUN TIME: 1157
RUN USER: COOKS

Castle Family Health Centers AP **LIVE**
CHECK REGISTER BY DATE

PAGE 1

OLDCDSC
FROM 10/01/16 TO 10/31/16

| DATE | CHECK NUM | VENDOR NUM | VENDOR NAME | STATUS | STATUS DATE | AMOUNT | |
|----------|-----------|------------|----------------|--------|-------------|--------------------|----------------------|
| | | | | | | ISSUED/ CLEARED | VOIDED/ UNCLAIMED |
| 10/07/16 | 001533 | CBLOS | BLOSS/USDENTAL | ISSUED | 10/07/16 | 140000.00 | |
| 10/28/16 | 001534 | CBLOS | BLOSS/USDENTAL | VOIDED | 10/28/16 | | 179000.00 |
| 10/28/16 | 001535 | CBLOS | BLOSS/USDENTAL | ISSUED | 10/28/16 | 179000.00 | |
| TOTAL \$ | | | | | | 319000.00 | 179000.00 |

CHILDREN'S DENTAL SURGERY CENTER
 ACCOUNTS RECEIVABLE AGING SCHEDULE
 EXCLUDES OUTSIDE COLLECTIONS ACCOUNTS
 12 MONTH SUMMARY

| | TOTAL | 0 - 30 | 31 - 60 | 61 - 90 | 90 + | % < 60 DAYS |
|------------|-----------|---------|---------|---------|---------|-------------|
| Oct-15 | 1,286,835 | 443,362 | 103,898 | 90,360 | 649,214 | 42.53% |
| Nov-15 | 1,263,722 | 340,846 | 114,075 | 84,400 | 724,402 | 36.00% |
| Dec-15 | 1,195,542 | 241,524 | 82,699 | 91,820 | 779,498 | 27.12% |
| Jan-16 | 1,260,880 | 271,981 | 85,948 | 81,005 | 821,945 | 28.39% |
| Feb-16 | 1,365,683 | 395,695 | 63,596 | 44,849 | 861,543 | 33.63% |
| Mar-16 | 1,418,352 | 401,603 | 90,921 | 29,366 | 896,462 | 34.73% |
| Apr-16 | 1,350,192 | 297,039 | 105,097 | 38,675 | 909,381 | 29.78% |
| May-16 | 1,182,011 | 209,957 | 22,461 | 19,566 | 930,027 | 19.66% |
| Jun-16 | 1,167,290 | 195,664 | 35,291 | 7,427 | 928,908 | 19.79% |
| Jul-16 | 1,205,837 | 210,806 | 56,960 | 15,517 | 922,554 | 22.21% |
| Aug-16 | 1,254,267 | 292,326 | 28,788 | 13,535 | 919,618 | 25.60% |
| Sep-16 | 1,218,207 | 234,017 | 59,155 | 8,569 | 916,466 | 24.07% |
| Oct-16 | 1,192,054 | 216,116 | 39,213 | 6,248 | 930,477 | 21.42% |
| % OF TOTAL | | 18.13% | 3.29% | 0.52% | 78.06% | |

CHILDRENS DENTAL SURGERY CENTER
 12 MONTH SUMMARY
 SUMMARY A/R ACTIVITY REPORT

| | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Sep-16 Oct-16 CHANGE |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------------------|
| BEG BALANCE | 1,286,850 | 1,263,722 | 1,195,542 | 1,260,880 | 1,365,683 | 1,418,353 | 1,350,192 | 1,182,011 | 1,167,290 | 1,205,837 | 1,254,267 | 1,218,207 | 24,870 |
| CHARGES | 349,754 | 249,678 | 278,929 | 409,911 | 413,971 | 308,673 | 354,508 | 412,569 | 255,987 | 359,115 | 309,618 | 334,488 | 15,209 |
| PAYMENTS LESS REFUNDS | (356,351) | (308,492) | (197,758) | (289,227) | (340,315) | (354,734) | (500,962) | (407,591) | (202,030) | (296,040) | (332,807) | (348,017) | (247) |
| ADJUSTMENTS | (16,532) | (9,366) | (15,834) | (15,881) | (20,987) | (22,099) | (21,727) | (19,699) | (15,410) | (14,645) | (12,871) | (12,624) | |
| NET IN(DE)CREASE | (23,128) | (68,180) | 65,338 | 104,803 | 52,670 | (68,161) | (168,181) | (14,722) | 38,547 | 48,430 | (36,061) | (26,153) | |
| END BALANCE | 1,263,722 | 1,195,542 | 1,260,880 | 1,365,683 | 1,418,353 | 1,350,192 | 1,182,011 | 1,167,290 | 1,205,837 | 1,254,267 | 1,218,207 | 1,192,054 | (26,153) |
| COLLECTION % * | 95.57% | 97.05% | 92.59% | 94.80% | 94.19% | 94.14% | 95.84% | 95.39% | 92.91% | 95.29% | 96.28% | 96.50% | 0.22 |
| ADJUSTMENT % | 4.43% | 2.95% | 7.41% | 5.20% | 5.81% | 5.86% | 4.16% | 4.61% | 7.09% | 4.71% | 3.72% | 3.50% | -0.22 |
| DAYS IN A/R *** | 94.06 | 101.69 | 132.07 | 132.42 | 118.32 | 107.29 | 100.96 | 98.74 | 108.44 | 112.29 | 121.20 | 109.32 | -11.88 |

*COLLECTION % = PAYMENTS DIVIDED BY TOTAL PAYMENTS & ADJUSTMENTS.
 *** 3 MONTH ROLLING AVERAGE CHARGES / LAST 3 MONTHS # WORKDAYS

| | NET | GROSS |
|--------------------------------------|----------------------|------------------------|
| Anesthesia | | |
| FLAT | 319.37 | 800.00 |
| *Denti-Cal | 28,429.65 | 146,400.00 |
| | <u>\$ 28,749.02</u> | <u>\$ 147,200.00</u> |
| Dental Common | | |
| FLAT | 4,589.00 | 4,748.00 |
| *Denti-Cal | 223,381.00 | 435,140.00 |
| Dental Network of America | 2,760.00 | 2,760.00 |
| | <u>\$ 230,730.00</u> | <u>\$ 442,648.00</u> |
| Facility Fees | | |
| FLAT | 550.00 | 550.00 |
| *California Health and Wellness | 7,282.62 | 83,070.00 |
| Anthem Blue Cross Medi-cal | 7,629.79 | 88,940.00 |
| Central California Alliance | 355.24 | 3,870.00 |
| Contra Costa Health Plan | 538.06 | 8,100.00 |
| Health Net Medi-cal | 2,554.92 | 40,050.00 |
| HPSJ Medi-cal | 48,100.00 | 307,100.00 |
| O/P Medi-cal | 2,691.83 | 44,010.00 |
| Partnership Healthplan of California | 5,308.81 | 77,130.00 |
| | <u>\$ 75,009.27</u> | <u>\$ 650,820.00</u> |
| | \$ 334,488.29 | \$ 1,240,668.00 |

| INSURANCE PAYMENTS | | PATIENT PAYMENTS | | ADJUSTMENTS | |
|--------------------|-----------------------|------------------|---------------------|----------------|----------------------|
| *California | -4,000.95 | 17838 | -199.00 | DF-Contractual | -2,152.87 |
| *Denti-Cal | -126,139.79 | 14990 | -80.00 | DP-Contractual | 48.00 |
| Ameritas Group | -1,544.00 | 17665 | -398.00 | DP-Contractual | -8,426.48 |
| Anthem Blue | -14.40 | 17557 | -300.00 | DA-Contractual | -1,720.61 |
| Anthem Blue | -3,469.44 | 17713 | -597.00 | Bad debt | -398.00 |
| Contra Costa | -1,279.23 | 17757 | -398.00 | DF-Contractual | 26.01 |
| Dentical | -130,209.30 | 17843 | -796.00 | | |
| Health Net | -2,834.64 | 17689 | -398.00 | | -\$ 12,623.95 |
| HPSJ Medi-cal | -57,200.00 | 17728 | -199.00 | | |
| O/P Medi-cal | -3,392.16 | 17726 | -398.00 | | |
| Partnership | -10,876.14 | 17872 | -199.00 | | |
| Sierra Pacific | -752.80 | 17765 | -796.00 | | |
| | <u>-\$ 341,712.85</u> | 17831 | -199.00 | | |
| | | 17896 | -597.00 | | |
| | | 17871 | -750.00 | | |
| | | | -\$ 6,304.00 | | |

| TOTAL ACCOUNTS RECEIVABLE | |
|---------------------------|------------------------|
| Beginning A/R: | 1,218,206.54 |
| Net Charges: | 334,488.29 |
| Insurance Payments: | -341,712.85 |
| Patient Payments: | -6,304.00 |
| Adjustments: | -12,623.95 |
| Writeoffs: | 0.00 |
| Total A/R: | \$ 1,192,054.03 |