

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)**  
**CHILDREN'S DENTAL SURGERY CENTER (CDSC)**  
**Advisory Committee Meeting**  
**Executive Conference Room**  
**Tuesday, February 27, 2018**  
**10:30 am**

**AGENDA FOR PUBLIC SESSION**

**I. PUBLIC COMMENTS**

**“Comments can be made concerning any matter within the Partnership’s jurisdiction; but if the matter is not on the agenda, there will be no discussion of the issue. A person addressing the Partnership will be limited to 5 minutes.”**

	<b><u>ACTION</u></b>	<b><u>EXHIBIT</u></b>
<b>II. CALL TO ORDER</b>		
<b>III. ROLL CALL</b>		
<b>IV. APPROVAL OF AGENDA</b>	*	
<b>V. APPROVAL OF MINUTES</b>		
A. January 31, 2018 CDSC Meeting Minutes	*	1
<b>VI. FINANCIAL REPORT</b>		
A. January 2018 Financials	*	2
<b>VII. ADMINISTRATOR REPORT</b>		
<b>VIII. OLD BUSINESS</b>		
<b>IX. NEW BUSINESS</b>		
A. Policies & Procedures Recommendation	*	
B. Credentialing / Privileging Recommendation	*	
<b>X. AGENDA FOR CLOSED SESSION</b>		
<b>Closed Session Items Pursuant the Brown Act will be:</b>		
<b>1. Section 54954.5(h) Report Involving Trade Secrets – Regarding New Services. Estimated date of public disclosure will be in 2017</b>		
<b>2. Section 54954.5 (c); 54956.9 Conference with Legal Counsel for Initiation of Litigation.</b>		
<b>3. Section 1461 of the Health and Safety Code – Quality Management.</b>		
<b>4. Section 54957 Personnel Actions.</b>		
<b>XI. NEXT MEETING DATE</b>		
<b>XII. ADJOURNMENT</b>		

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
U.S. DENTAL SURGERY  
d/b/a CHILDREN'S DENTAL SURGERY CENTER (CDSC)  
Advisory Committee Meeting  
Executive Conference Room  
Tuesday, January 30, 2018  
10:30 am**

**PUBLIC COMMENTS**

None.

**CALL TO ORDER**

Edward Lujano, Bloss CEO, called the meeting to order at 10:29 am.

**ROLL CALL**

Present: Edward Lujano, Bloss CEO; Fily Cale, Executive Assistant;  
Dawnita Castle, CFO; Rosalie Heppner, Committee Member and  
Glenn Arnold, Committee Member

Others Present: David Thompson, CDSC and Kylene Powell, CDSC Administrator

Absent: None

**APPROVAL OF AGENDA**

**A motion was made / seconded, (Rosalie Heppner / Glenn Arnold) to approve the January 30, 2018 agenda as presented. Motion carried.**

**APPROVAL OF MINUTES**

A. December 28, 2017 CCDSC / CDSC Meeting Minutes, Exhibit 1

**A motion was made / seconded, (Glenn Arnold / Rosalie Heppner) to approve and accept the December 28, 2017 CCDSC / CDSC Meeting minutes as presented, Exhibit 1. Motion carried.**

**FINANCIAL REPORT**

A. September 2017 Financials, Exhibit 2

Dawnita Castle reported that CDSC had treated 71 patients in December 2017 and recorded a net loss in the amount of \$86,076. Net patient revenue was higher at \$1,786 and because the visits were down the expenses were \$3,011. David Thompson has explained that there had been a rate change and he had updated the fee schedules.

We have received 3 bids for the YE 2017 audit. They are from David Bruner, CPA at \$5,950; Bloomberg & in Griffin at \$4,975 and JWT & Associates at \$7,500.

**A motion was made / seconded, (Rosalie Heppner / Glenn Arnold) to approve and accept the December 2017 Financial Report as presented, Exhibit 2. Motion carried.**

### **ADMINISTRATOR REPORT, EXHIBIT 3**

David Thompson reported that the new fees were updated in December and they started paying the new rates in December 2017, which is reflected in production as well. The retro payments have not shown up yet and they will be reissued, which we will need to adjust all of the accounts from July to December.

The increase has also been written into the budget for this year assuming the budget passes the rate increase should stay.

Glenn Arnold asked how much of the \$86,076 is due to the rate increase. David Thompson stated that out of all of the procedures there is a 40% increase, but since we do not do all of the procedures that are included in the increase, we do some, they left preventative care out of the increase because preventative care is being handled through the Dental Transformation Initiative, which is why we received the \$100,000 last year for CCDSC in Atwater. The rate increase of the procedures that we are doing resulted in a 30% increase for the procedures that we do.

Glenn Arnold asked how much of the 30% do we pass on to the providers. David Thompson stated that it is their same regular rate. Anesthesia is not on a percentage rate and that is about \$175 per case right now and it was \$125. Then you have the dental production which is on a percentage basis which ranges from 20% to 25% depending on the provider. Of the 30% let's say 25% is still taken back because it is considered part of the provider production. Edward Lujano stated that all of this was factored into the December reports.

Kylene Powell reported that in December they usually have less OR days, providers go on vacation and there are the holidays. They had a perfect day on December 6, 2017 where 9 patients were scheduled and treated.

A skills day with staff was held, quarter safety meeting was also held and an environmental tour was also completed. Annual policies & procedures were reviewed, with no major changes, only typos and grammatical errors. Annual contract evaluation was also completed and no concerns or issues, just recommendations of maybe changing some vendors that might be less expensive.

There is a national IV shortage, but we are well prepared with back stock which will last 3-4 months.

### **OLD BUSINESS**

None.

**NEW BUSINESS**

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing / Privileging Recommendation

None.

**AGENDA FOR CLOSED SESSION**

Section 1461 of the Health and Safety Code – Quality Management.

**NEXT MEETING DATE**

The next Advisory Committee Meeting will be held Tuesday, February 27 at 10:30 a.m.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into closed session at 10:42 am for the Quality Report under Section 1461 Quality Management.

The meeting reconvened into public session at 10:44 am and adjourned. No action taken.

Respectfully Submitted,

\_\_\_\_\_  
Rosalie Heppner  
Advisory Committee Chair

\_\_\_\_\_  
Edward Lujano  
Chief Executive Officer

**CHILDREN'S DENTAL SURGERY CENTER (CDSC)  
Period Ended January 2018**

**January Financial Statements:**

Balance Sheet (**yellow**)

Detail Income Statement Prior Month Comparison (**blue**)

Profit & Loss YTD Income Statement (**lilac**)

Income Statement per Case Analyses (**white**)

April Check Detail (**goldenrod**)

A/R Aging (**white**)

A/R Activity Summary (**pink**)

Monthly Billing by Insurance (**green**)

RUN DATE: 02/16/18  
 RUN TIME: 1423  
 RUN USER: DAMEDA

Castle Family Health Centers GL \*\*LIVE\*\*

PAGE 1  
 RUN: CDSC REPORTS RPT: SCBSDTL1 FMT: BSPRIM01

CHILDRENS DENTAL SURGERY CENTER  
 DETAIL BALANCE SHEET  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018	DEC 2017	\$ CHANGE	% CHANGE
ASSETS				
CURRENT ASSETS				
CASH AND EQUIVALENTS				
CDSC CASH - NEW GENERAL CHK	26,364	66,381	(40,018)	(60.28)%
CDSC CASH - GENERAL CHECKING	232,205	159,085	73,120	45.96%
CDSC CASH - PETTY	300	300	0	0.00%
CDSC CASH - CHANGE FUNDS	100	100	0	0.00%
TOTAL CASH AND EQUIVALENTS	258,969	225,867	33,102	14.66%
PATIENT ACCOUNTS RECEIVABLE				
CDSC A/R OPENDENT	1,154,953	1,033,239	121,714	11.78%
TOTAL PATIENT ACCOUNTS RECEIVABLE	1,154,953	1,033,239	121,714	11.78%
ALLOWANCES				
CDSC ALLOWANCE - OPENDENT	(838,206)	(840,397)	2,190	(0.26)%
NET PATIENT ACCOUNTS RECEIVABLE	316,747	192,842	123,905	64.25%
OTHER RECEIVABLES				
ALLOWANCES FOR OTHER RECEIVABLES				
INVENTORY				
CDSC INVENTORY	43,777	40,422	3,355	8.30%
CDSC TAX ON INVENTORY ITMES	(4,584)	(4,391)	(193)	4.40%
TOTAL INVENTORY	39,192	36,031	3,161	8.77%
PREPAID EXPENSES AND DEPOSITS				
CDSC PREAPIED INS	3,500	3,500	0	0.00%
CDSC PREPAID RENT	61,331	61,331	0	0.00%
CDSC PREPAID EXPENSE - MANUAL	7,126	7,773	(647)	(8.32)%
CDSC PREPAID EXPENSE-SYSTEM	230	0	230	
TOTAL PREPAID EXPENSES AND DEPOSITS	72,186	72,603	(417)	(0.57)%
TOTAL CURRENT ASSETS	687,094	527,343	159,751	30.29%
NON-CURRENT ASSETS				

RUN DATE: 02/16/18  
 RUN TIME: 1423  
 RUN USER: DAMEDA

Castle Family Health Centers GL \*\*LIVE\*\*

PAGE 2  
 RUN: CDSC REPORTS RPT: SCBSDTL1 FMT: BSPRIM01

CHILDRENS DENTAL SURGERY CENTER  
 DETAIL BALANCE SHEET  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018	DEC 2017	\$ CHANGE	% CHANGE
PROPERTY, PLANT, AND EQUIPMENT				
CDSC EQUIPMENT - FIXED	88,850	88,850	0	0.00%
CDSC LEASEHOLD IMPROVEMENTS	96,752	96,752	0	0.00%
CDSC EQUIPMENT - MAJOR MOVABLE	327,951	327,951	0	0.00%
CDSC EQUIPMENT - MINOR	87,194	87,194	0	0.00%
TOTAL PROPERTY PLANT AND EQUIPMENT	600,747	600,747	0	0.00%
ACCUMULATED DEPRECIATION				
CDSC ACCUM DEPREC BLDG IMPROV	(44,830)	(44,217)	(614)	1.39%
CDSC ACCUM DEPREC - FIXED EQUI	(64,746)	(64,407)	(338)	0.53%
CDSC ACCUM DEPEREC - MINOR	(68,635)	(67,759)	(876)	1.29%
CDSC ACCUM DEPREC MAJOR EQP	(306,210)	(304,195)	(2,015)	0.66%
TOTAL ACCUMULATED DEPRECIATION	(484,421)	(480,578)	(3,843)	0.80%
NET PROPERTY, PLANT, AND EQUIPMENT	116,326	120,169	(3,843)	(3.20)%
ASSETS LIMITED AS TO USE				
OTHER ASSETS				
TOTAL ASSETS LIMITED AS TO USE	116,326	120,169	(3,843)	(3.20)%
TOTAL ASSETS	803,420	647,512	155,908	24.08%
LIABILITIES AND FUND BALANCES				
CURRENT LIABILITIES				
ACCOUNTS PAYABLE				
CDSC ACCOUNTS PAYABLE VENDORS	28,006	3,388	(24,618)	726.71%
CDSC AP ACCRUALS	279	14,240	13,962	(98.04)%
CDSC OTHER ACCOUNTS PAYABLE	34,173	31,736	(2,437)	7.68%
CDSC BLOSS PAYABLE	3,567,136	3,425,051	(142,085)	4.15%
TOTAL ACCOUNTS PAYABLE	3,629,594	3,474,415	(155,179)	4.47%

RUN DATE: 02/16/18  
 RUN TIME: 1423  
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Castle Family Health Centers GL \*\*LIVE\*\*

PAGE 3  
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CHILDRENS DENTAL SURGERY CENTER  
 DETAIL BALANCE SHEET  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018	DEC 2017	\$ CHANGE	% CHANGE
ACCRUED PAYROLL				
CDSC ACCRUED SALARY AND WAGES	31,504	21,081	(10,423)	49.44%
CDSC ACCURED VACATION	17,314	15,690	(1,623)	10.35%
TOTAL ACCRUED PAYROLL	48,817	36,771	(12,046)	32.76%
OTHER CURRENT LIABILITIES				
CDSC DEFERRED REVENUE	0	5,000	5,000	(100.00)%
TOTAL OTHER CURRENT LIABILITIES	0	(5,000)	5,000	(100.00)%
INTERCORPORATE TRANSFERS				
TOTAL CURRENT LIABILITIES	3,678,411	3,516,186	(162,225)	4.61%
LONG TERM LIABILITIES				
TOTAL LIABILITIES	3,678,411	3,516,186	(162,225)	4.61%
EQUITY				
CAPITAL - CDSC BLOSS	(1,864,638)	(1,864,638)	0	0.00%
CAPTIAL - CDSC US DENTAL	(1,004,036)	(1,004,036)	0	0.00%
CURRENT YR NET INCOME (LOSS)	(6,317)	0	6,317	
TOTAL EQUITY	(2,874,991)	(2,868,674)	6,317	0.22%
TOTAL LIABILITIES AND EQUITY	803,420	647,512	(155,908)	24.08%



RUN DATE: 02/16/18  
 RUN TIME: 1423  
 RUN USER: DAMEDA

Castle Family Health Centers GL \*\*LIVE\*\*

PAGE 1  
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CHILDRENS DENTAL SURGERY CENTER  
 DETAIL INCOME STATEMENT  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018 ACTUAL	DEC 2017 ACTUAL	\$ VARIANCE	% VARIANCE
REVENUES				
OTHER / OP	241,360	133,511	107,849	80.78%
TOTAL PATIENT REVENUE	<u>241,360</u>	<u>133,511</u>	<u>107,849</u>	<u>80.78%</u>
DEDUCTIONS FROM REVENUES				
DENTAL SURGERY REV DED	12,068	(16,322)	(28,390)	173.94%
TOTAL DEDUCTIONS FROM REVENUE	<u>12,068</u>	<u>(16,322)</u>	<u>(28,390)</u>	<u>173.94%</u>
NET PATIENT REVENUE	<u>229,292</u>	<u>149,833</u>	<u>79,459</u>	<u>53.03%</u>
OTHER OPERATING REVENUE				
CDSC A/P DISCOUNTS TAKEN	2	3	(1)	(31.63)%
TOTAL OTHER OPERATING REVENUE	<u>2</u>	<u>3</u>	<u>(1)</u>	<u>(31.63)%</u>
TOTAL NET OPERATING REVENUE	<u><u>229,294</u></u>	<u><u>149,836</u></u>	<u><u>79,458</u></u>	<u><u>53.03%</u></u>
EXPENSES				
SALARIES				
MANAGEMENT AND SUPERVISION	9,758	9,325	(433)	(4.65)%
TECHNICAL AND SPECIALIST	4,358	3,649	(709)	(19.42)%
REGISTERED NURSE	18,181	13,863	(4,318)	(31.14)%
LISCENSED VOCATIONAL NURSE	5,248	4,781	(467)	(9.76)%
MEDICAL ASSISTANTS	12,116	8,987	(3,129)	(34.81)%
CLERICAL	9,090	7,433	(1,657)	(22.29)%
TOTAL SALARIES	<u>58,750</u>	<u>48,038</u>	<u>(10,712)</u>	<u>(22.30)%</u>
BENEFITS				
FICA	4,373	3,791	(582)	(15.36)%
HEALTH INSURANCE	4,538	4,529	(9)	(0.20)%
WORKERS COMPENSATION	1,300	1,300	0	0.00%
OTHER BENEFITS	0	502	502	100.00%
TOTAL BENEFITS	<u>10,211</u>	<u>10,121</u>	<u>(90)</u>	<u>(0.89)%</u>
TOTAL SALARIES AND BENEFITS	<u>68,960</u>	<u>58,159</u>	<u>(10,801)</u>	<u>(18.57)%</u>

CHILDRENS DENTAL SURGERY CENTER  
 DETAIL INCOME STATEMENT  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018 ACTUAL	DEC 2017 ACTUAL	\$ VARIANCE	% VARIANCE
PROFESSIONAL FEES				
CONSULTING & MANAGEMENT	13,750	13,950	200	1.43%
ACCOUNTING / AUDIT	850	850	0	0.00%
OTHER CONTRACTED SERVICE	2,420	1,425	(996)	(69.88)%
ANESTHESIOLOGIST	41,340	23,720	(17,620)	(74.28)%
DENTIST	37,228	18,519	(18,709)	(101.03)%
<b>TOTAL PROFESSIONAL FEES</b>	<b>95,588</b>	<b>58,463</b>	<b>(37,125)</b>	<b>(63.50)%</b>
SUPPLIES				
DENTAL SUPPLIES	4,988	3,548	(1,440)	(40.59)%
PHARMACEUTICALS	2,450	11,286	8,836	78.29%
OTHER MEDICAL SUPPLIES	2,922	15,321	12,398	80.93%
FOOD	0	295	295	100.00%
LINEN	2,252	2,829	577	20.39%
OFFICE SUPPLIES	593	1,207	614	50.90%
OTHER MINOR EQUIPMENT	0	516	516	100.00%
OTHER NON-MEDICAL SUPPLIES	104	212	108	50.87%
INVENTORY ADJUSTMENTS	227	(10,311)	(10,538)	102.20%
FREIGHT ON PURCHASES	74	287	213	74.09%
SALES TAX AND VARIANCE	308	220	(88)	(40.14)%
<b>TOTAL SUPPLIES</b>	<b>13,918</b>	<b>25,409</b>	<b>11,491</b>	<b>45.22%</b>
PURCHASED SERVICES				
REPAIRS AND MAINTENANCE	3,763	1,905	(1,858)	(97.54)%
MANAGEMENT SERVICES	200	200	0	0.00%
OTHER PURCHASED SERVICES	10,603	18,853	8,250	43.76%
<b>TOTAL PURCHASED SERVICES</b>	<b>14,566</b>	<b>20,958</b>	<b>6,392</b>	<b>30.50%</b>
DEPRECIATION				
DEPREC-LEASEHOLD IMPROVEMENTS	614	614	0	(0.01)%
DEPREC-EQUIPMENT	3,230	3,229	0	(0.01)%
<b>TOTAL DEPRECIATION</b>	<b>3,843</b>	<b>3,843</b>	<b>0</b>	<b>(0.01)%</b>
RENTS AND LEASES				
RENTAL - BUILDING	31,938	31,938	0	0.00%
RENTAL - EQUIPMENT	152	152	0	0.00%
<b>TOTAL RENTS AND LEASES</b>	<b>32,090</b>	<b>32,090</b>	<b>0</b>	<b>0.00%</b>
UTILITIES				
ELECTRICITY	2,656	2,879	223	7.75%
NATURAL GAS	782	742	(40)	(5.38)%

CHILDRENS DENTAL SURGERY CENTER  
 DETAIL INCOME STATEMENT  
 PRIOR MONTH COMPARISON  
 JAN 2018

	JAN 2018 ACTUAL	DEC 2017 ACTUAL	\$ VARIANCE	% VARIANCE
UTILITIES - OTHER	455	455	0	0.00%
TOTAL UTILITIES	<u>3,892</u>	<u>4,076</u>	<u>183</u>	<u>4.50%</u>
OTHER OPERATING EXPENSES				
MALPRACTICE INSURANCE	1,641	1,641	0	0.00%
INSURANCE	324	324	0	0.00%
TAX AND LICENSE	3,158	3,262	105	3.20%
OTHER UNASSIGEND COSTS	194	136	(58)	(42.37)%
TELEPHONE	924	793	(131)	(16.51)%
SUBSCRIPTIONS & DUES	0	624	624	100.00%
TRAVEL	478	1,452	974	67.08%
ADVERTISING	408	325	(83)	(25.51)%
OTHER EXPENSES	626	743	117	15.78%
TOTAL OTHER OPERATING EXPENSE	<u>7,753</u>	<u>9,301</u>	<u>1,548</u>	<u>16.65%</u>
TOTAL OPERATING EXPENSE	<u>240,611</u>	<u>212,299</u>	<u>(28,312)</u>	<u>(13.34)%</u>
NET INCOME FROM OPERATIONS	(11,317)	(62,463)	51,146	(81.88)%
NON-OPERATING REVENUES				
GRANT REVENUE	5,000	833	4,167	500.00%
TOTAL NON-OPERATING REVENUE	<u>5,000</u>	<u>833</u>	<u>4,167</u>	<u>500.00%</u>
NET NON-OPERATING INCOME	<u>5,000</u>	<u>833</u>	<u>4,167</u>	<u>500.00%</u>
NET INCOME	(6,317)	(61,630)	55,313	(89.75)%
** STATISTICS **				
VISITS	127	71	(56)	(78.87)%

CHILDRENS DENTAL SURGERY CENTER  
 SUMMARY INCOME STATEMENT  
 PRIOR YEAR COMPARISON  
 JAN 2018

	JAN 2018 ACTUAL	JAN 2017 ACTUAL	\$ VARIANCE	% VARIANCE	JAN 2018 YTD ACTUAL	JAN 2017 YTD ACTUAL	\$ VARIANCE	% VARIANCE
PATIENT SERVICES REVENUE	241,360.00	320,897.29	(79,537.29)	(24.79)%	241,360.00	320,897.29	(79,537)	(24.79)%
SELF PAY / OTHER	241,360.00	320,897.29	(79,537.29)	(24.79)%	241,360.00	320,897.29	(79,537)	(24.79)%
TOTAL PATIENT REVENUE	241,360.00	320,897.29	(79,537.29)	(24.79)%	241,360.00	320,897.29	(79,537)	(24.79)%
DEDUCTIONS FROM REVENUE	12,068.00	16,044.86	3,976.86	24.79%	12,068.00	16,044.86	3,977	24.79%
DENTAL SURGERY RD	12,068.00	16,044.86	3,976.86	24.79%	12,068.00	16,044.86	3,977	24.79%
TOTAL DEDUCTIONS FROM REVENUE	12,068.00	16,044.86	3,976.86	24.79%	12,068.00	16,044.86	3,977	24.79%
NET PATIENT REVENUE	229,292.00	304,852.43	(75,560.43)	(24.79)%	229,292.00	304,852.43	(75,560)	(24.79)%
OTHER REVENUE	2.27	(253.96)	256.23	(100.89)%	2.27	(253.96)	256	(100.89)%
TOTAL OPERATING REVENUE	229,294.27	304,598.47	(75,304.20)	(24.72)%	229,294.27	304,598.47	(75,304)	(24.72)%
OPERATING EXPENSES	58,749.62	65,219.57	6,469.95	9.92%	58,749.62	65,219.57	6,470	9.92%
SALARIES AND WAGES	10,210.81	9,410.21	(800.60)	(8.51)%	10,210.81	9,410.21	(801)	(8.51)%
EMPLOYEE BENEFITS	95,588.42	131,613.18	36,024.76	27.37%	95,588.42	131,613.18	36,025	27.37%
PROFESSIONAL FEES	13,917.77	34,126.09	20,208.32	59.22%	13,917.77	34,126.09	20,208	59.22%
SUPPLIES	14,565.95	23,318.17	8,752.22	37.53%	14,565.95	23,318.17	8,752	37.53%
PURCHASED SERVICES	3,843.21	3,665.66	(177.55)	(4.84)%	3,843.21	3,665.66	(178)	(4.84)%
DEPRECIATION	32,090.02	31,064.00	(1,026.02)	(3.30)%	32,090.02	31,064.00	(1,026)	(3.30)%
RENTS AND LEASES	3,892.44	3,641.68	(250.76)	(6.89)%	3,892.44	3,641.68	(251)	(6.89)%
UTILITIES	1,965.04	1,706.24	(258.80)	(15.17)%	1,965.04	1,706.24	(259)	(15.17)%
INSURANCE	5,788.05	5,564.73	(223.32)	(4.01)%	5,788.05	5,564.73	(223)	(4.01)%
OTHER EXPENSES	240,611.33	309,329.53	68,718.20	22.22%	240,611.33	309,329.53	68,718	22.22%
TOTAL OPERATING EXPENSE	(11,317.06)	(4,731.06)	(6,586.00)	139.21%	(11,317.06)	(4,731.06)	(6,586)	139.21%
NET INCOME FROM OPERATIONS	5,000.02	0.00	5,000.02	0.00%	5,000.02	0.00	5,000	0.00%
NON-OPERATING REVENUE	5,000.02	0.00	5,000.02	0.00%	5,000.02	0.00	5,000	0.00%
NON-OPERATING EXPENSE	5,000.02	0.00	5,000.02	0.00%	5,000.02	0.00	5,000	0.00%
NET NON-OPERATING INCOME	5,000.02	0.00	5,000.02	0.00%	5,000.02	0.00	5,000	0.00%
NET INCOME	(6,317.04)	(4,731.06)	(1,585.98)	33.52%	(6,317.04)	(4,731.06)	(1,586)	33.52%
** STATISTICS **	127.00	228.00	101.00	44.30%	127.00	228.00	101	44.30%
VISITS	127.00	228.00	101.00	44.30%	127.00	228.00	101	44.30%

**BLOSS MEMORIAL HEALTHCARE DISTRICT**

**INCOME STATEMENT**

**\$ PER CASE**

Month of January 2018

	CDSC	CDSC
NUMBER OF CASES	<u>127</u>	<u>127</u>
NET PATIENT REVENUE	229,292	1,805
OTHER REVENUE	<u>2</u>	<u>0</u>
TOTAL NET OPERATING REVENUE	<u>229,294</u>	<u>1,805</u>
OPERATING EXPENSES		
SALARIES AND WAGES	58,750	463
EMPLOYEE BENEFITS	10,211	80
PROFESSIONAL FEES	95,588	753
SUPPLIES	13,918	110
PURCHASED SERVICES	14,566	115
DEPRECIATION	3,843	30
RENT	32,090	253
UTILITIES	3,892	31
INSURANCE	1,965	15
OTHER EXPENSES	5,788	46
TOTAL OPERATING EXPENSE	<u>240,611</u>	<u>1,895</u>
NET INCOME FROM OPERATIONS	(11,317)	(89)
NON-OPERATING REVENUE	<u>5,000</u>	
NET INCOME	<u>(6,317)</u>	<u>(50)</u>

**Children's Dental Surgery Center  
January-18**

**Auto Debits - Old Account**

Bank Fees 98.70

**Grand Total** 98.70

**Auto Debits - New Account**

Bank Fees 95.30

The Hartford - Automatic Payment 196.50

Midwest Insurance 1,300.00

**Grand Total** 1,591.80

RUN DATE: 02/01/18  
 RUN TIME: 0926  
 RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
 CHECK REGISTER BY DATE

CDSC  
 FROM 01/01/18 TO 01/31/18

DATE	CHECK NUM.	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED/ CLEARED	VOIDED/ UNCLAIMED
01/04/18	005852	C0016	AIRGAS USA, LLC	ISSUED	01/04/18	454.88	
01/04/18	005853	C0035	CITY OF STOCKTON	ISSUED	01/04/18	91.00	
			REMITTED TO: CITY OF STOCKTON				
01/04/18	005854	C0005	HENRY SCHEIN DENTAL (1542017)	ISSUED	01/04/18	545.73	
01/04/18	005855	C0059	HENRY SCHEIN MEDICAL (02696956)	ISSUED	01/04/18	547.81	
01/04/18	005856	C0044	JIVE COMMUNICATIONS INC	ISSUED	01/04/18	349.58	
01/04/18	005857	C0003	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	01/04/18	473.33	
01/04/18	005858	C0028	TPX COMMUNICATIONS	ISSUED	01/04/18	412.21	
01/10/18	005859	C0020	ALSCO	ISSUED	01/10/18	1116.46	
01/10/18	005860	C0017	SOMTHIN' FISHY	ISSUED	01/10/18	90.00	
01/17/18	005861	C0030	BLOSS MEMORIAL HEALTHCARE DISTRICT	ISSUED	01/17/18	45412.50	
01/17/18	005862	C0029	A SIMPLE SOLUTION INC.	ISSUED	01/17/18	318.85	
01/17/18	005863	C0020	ALSCO	ISSUED	01/17/18	563.01	
01/17/18	005864	C0058	CLIA LABORATORY PROGRAM	ISSUED	01/17/18	150.00	
01/17/18	005865	C0003	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	01/17/18	1130.77	
01/17/18	005866	C0025	OPEN DENTAL SOFTWARE	ISSUED	01/17/18	99.00	
01/17/18	005867	C0049	OVERNIGHT HANDPIECE	ISSUED	01/17/18	1896.00	
			REMITTED TO: OVERNIGHT HANDPIECE REPAIR				
01/17/18	005868	C0092	PACIFIC STORAGE COMPANY	ISSUED	01/17/18	50.00	
			REMITTED TO: PACIFIC RECORDS MANAGEMENT (1207)				
01/17/18	005869	C0032	PURCHASE POWER	ISSUED	01/17/18	171.33	
01/17/18	005870	C0027	UNIVERSAL DATA (CDSC)	ISSUED	01/17/18	270.40	
01/25/18	005871	C0002	ADVANCED SECURITY TECHNOLOGIES	ISSUED	01/25/18	105.06	
			REMITTED TO: ADVANCED SECURITY TECHNOLOGIES				
01/25/18	005872	C0020	ALSCO	ISSUED	01/25/18	563.01	
01/25/18	005873	C0030	BLOSS MEMORIAL HEALTHCARE DISTRICT	ISSUED	01/25/18	1278.96	
01/25/18	005874	C0039	HcBInte1	ISSUED	01/25/18	10972.99	
01/25/18	005875	C0003	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	01/25/18	231.46	
01/25/18	005876	C0017	SOMTHIN' FISHY	ISSUED	01/25/18	90.00	
01/25/18	005877	C0014	VANGUARD CLEANING SYSTEMS	ISSUED	01/25/18	650.00	
01/25/18	005878	C0003	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	01/25/18	92.08	
01/25/18	005879	C0013	OFFICE DEPOT	ISSUED	01/25/18	355.83	
			REMITTED TO: OFFICE DEPOT (32544746)				
01/29/18	005880	C0015	COMCAST (8155 60 067 0975070)	ISSUED	01/29/18	171.79	
01/29/18	005881	C0051	FIRST INSURANCE FUNDING CORP.	ISSUED	01/29/18	1640.70	
01/29/18	005882	C0012	VALLEY YELLOW PAGES	ISSUED	01/29/18	300.11	
<b>TOTAL \$</b>						<b>70594.85</b>	

CHILDREN'S DENTAL SURGERY CENTER  
 ACCOUNTS RECEIVABLE AGING SCHEDULE  
 EXCLUDES OUTSIDE COLLECTIONS ACCOUNTS  
 12 MONTH SUMMARY

	TOTAL	0 - 30	31 - 60	61 - 90	90 +	% < 60 DAYS
Feb-17	1,259,223	269,682	57,752	32,399	899,391	26.00%
Mar-17	1,226,213	236,682	61,627	32,487	895,418	24.33%
Apr-17	1,270,454	265,666	77,354	29,735	897,700	27.00%
May-17	1,404,388	384,072	85,967	31,152	903,197	33.47%
Jun-17	1,151,212	189,532	65,556	23,411	872,713	22.16%
Jul-17	1,113,056	141,948	60,458	34,492	876,158	18.18%
Aug-17	1,113,332	158,605	57,839	28,515	868,374	19.44%
Sep-17	1,063,323	146,002	62,783	9,658	844,879	19.64%
Oct-17	1,097,298	181,554	64,527	10,960	840,257	22.43%
Nov-17	1,125,411	182,344	84,879	30,464	827,724	23.74%
Dec-17	1,033,239	123,571	65,768	31,245	812,655	18.32%
Jan-18	1,154,953	234,246	66,828	21,665	832,214	26.07%
% OF TOTAL		20.28%	5.79%	1.88%	72.06%	



CHILDRENS DENTAL SURGERY CENTER  
 12 MONTH SUMMARY  
 SUMMARY A/R ACTIVITY REPORT

	Feb-17	Mar-17	Apr-14	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Dec-17 Jan-18 CHANGE
BEG BALANCE	1,204,616	1,259,223	1,226,213	1,270,454	1,404,388	1,151,212	1,113,056	1,113,332	1,063,323	1,097,298	1,125,412	1,033,239	
CHARGES	329,442	350,566	350,044	399,455	210,032	147,522	166,616	147,825	195,660	190,010	133,511	241,360	107,849
PAYMENTS LESS REFUN	(259,207)	(366,471)	(288,569)	(245,038)	(452,663)	(178,078)	(157,514)	(190,118)	(149,553)	(152,014)	(219,460)	(105,387)	(114,073)
ADJUSTMENTS	(15,627)	(17,105)	(17,233)	(20,483)	(10,545)	(7,601)	(8,825)	(7,717)	(12,132)	(9,882)	(6,223)	(14,258)	8,035
NET IN(DE)CREASE	54,608	(33,010)	44,242	133,934	(253,176)	(38,156)	276	(50,010)	33,975	28,114	(92,173)	121,714	
END BALANCE	1,259,223	1,226,213	1,270,454	1,404,388	1,151,212	1,113,056	1,113,332	1,063,323	1,097,298	1,125,412	1,033,239	1,154,953	121,714
COLLECTION % *	94.31%	95.54%	94.36%	92.29%	97.72%	95.91%	94.69%	96.10%	92.50%	93.90%	97.24%	88.08%	-9.16
ADJUSTMENT %	5.69%	4.46%	5.64%	7.71%	2.28%	4.09%	5.31%	3.90%	7.50%	6.10%	2.76%	11.92%	9.16
DAYS IN A/R ***	127.56	110.26	109.77	117.45	109.18	135.27	195.41	211.76	197.90	191.97	183.09	188.10	5.01

\*COLLECTION % = PAYMENTS DIVIDED BY TOTAL PAYMENTS & ADJUSTMENTS.  
 \*\*\* 3 MONTH ROLLING AVERAGE CHARGES / LAST 3 MONTHS # WORKDAYS

DENTAL SURGERY CENTER - Stockton  
Administration

MONTHLY BILLING BY INSURANCE

Jan-18

	NET	GROSS
<b>Anesthesia</b>		
*Denti-Cal	22,213.47	82,500.00
Best Life Dental	750.00	750.00
Delta Dental of California	600.00	600.00
Delta Dental of Minnesota	750.00	750.00
	<u>\$ 24,313.47</u>	<u>\$ 84,600.00</u>
<b>Dental Common</b>		
FLAT	3,855.00	3,941.00
*Denti-Cal	168,390.80	239,255.00
Best Life Dental	1,534.60	2,125.00
Delta Dental of California	1,029.40	1,555.00
Delta Dental of Minnesota	1,114.40	1,114.40
Delta Dental of Rhode Island	557.80	890.00
	<u>\$ 176,482.00</u>	<u>\$ 248,880.40</u>
<b>Facility Fees</b>		
FLAT	550.00	550.00
*California Health and Wellness	5,333.63	81,000.00
Anthem Blue Cross Medi-cal	2,408.89	28,170.00
Blue Cross Blue Shield	2,435.00	2,435.00
Contra Costa Health Plan	523.06	8,050.00
Health Net Medi-cal	735.51	11,610.00
HPSJ Medi-cal	22,100.00	141,100.00
O/P Medi-cal	748.72	12,330.00
Partnership Healthplan of California	5,729.72	85,230.00
	<u>\$ 40,564.53</u>	<u>\$ 370,475.00</u>
	<b>\$ 241,360.00</b>	<b>\$ 703,955.40</b>

INSURANCE PAYMENTS		PATIENT PAYMENTS		ADJUSTMENTS		INSURANCE WRITEOFFS	
*California	-5,906.84	11146	-800.00	DF-Contractual	-2,789.28	*Denti-Cal	-24.00
*Denti-Cal	-72,422.42	16728	-120.00	DP-Contractual	-7,126.52	Health Net Medi-cal	-2,663.61
Anthem Blue	-2,318.85	20291	-398.00	DA-Contractual	-1,654.95		
Anthem Blue	-3,127.20	20265	-398.00				
Contra Costa	-247.96	20219	-199.00				
Cypress	-1,817.00	20197	-199.00				
Health Net	-477.82	20264	-796.00				
Health Net	-530.87	20269	-398.00				
HPSJ Medi-cal	-9,100.00	20167	-199.00				
Joint Benefit	-1,186.00	20215	-199.00				
O/P Medi-cal	-1,276.70	20227	-796.00				
Partnership	-1,466.70	20226	-35.00				
Premier Access	-972.00						
	<u>-\$ 100,850.36</u>		<u>-\$ 4,537.00</u>		<u>-\$ 11,570.75</u>		<u>-\$ 2,687.61</u>

TOTAL ACCOUNTS RECEIVABLE	
Beginning A/R:	1,033,239.04
Net Charges:	241,360.00
Insurance Payments:	-100,850.36
Patient Payments:	-4,537.00
Adjustments:	-11,570.75
Writeoffs:	-2,687.61
<b>Total A/R:</b>	<b>\$ 1,154,953.32</b>